

Association of Rehabilitation Facilities



Annual Report

October 1, 2018 – September 30, 2019

Florida Association of Rehabilitation Facilities
2475 Apalachee Parkway, Suite 205
Tallahassee, Florida 32301
www.floridaarf.org



Florida ARF promotes the interests of individuals with disabilities by acting as a public policy change agent and promotes and serves the interests of community human service provider organizations.

We are:

Sixty-two (62) Regular Members:

Community Based Waiver	85%
Residential/Long Term Care	72%
Employment	67%
RESPECT	37%

Six (6) Allied Partners:

Florida Insurance Trust; Park Shore Drug;
Professional Medical Fulfillment; SourceAmerica;
Therap; Vertex Systems.

Seventeen (17) Professional Members:

Arlington Heritage Group; Craig Greiner, Employee
Benefit Specialists; Evergreen Life Services (3);
Les Leech; Moore Stephens Lovelace PA (3);
Nancy Lubin; Richards, Mitchell & Company, PA
(3); Saltmarsh, Cleaveland & Gund; Shirley Balogh;
Tina Philips

**A Voice for Community Agencies
serving individuals with disabilities:**

Private Providers (for profit & non-profit)
Goodwill Industries
United Cerebral Palsy Affiliates
RESPECT Employment Centers
Residential Programs
Home and Community Based Services
Community Rehabilitation Programs (VR)
Charter Schools
ICF/IID Facilities
Community Employment Programs
In Home Services and Supports
Mental Health - Employment Supports



2018-2019 Board of Directors

Executive Committee

Jon Fisher, Chair
Kevin Johnson, Vice Chair
Steven DeVane, Secretary
Phillip Hall, Treasurer
Shirley Balogh, Past Chair
Clint Bower, Parliamentarian

Board Members

Joseph Aniello, Stephen Bailey, Craig Cook, Diana Flenard,
Lee Henderson, Karen Higgins, Karenne Levy, David Lin, Amar Patel,
Melissa Walker, Sherry White, Zach Wray

Parent Member

Gloria Wetherington

Florida ARF Provides

Industry Leadership

- Quality Services for Persons with Disabilities
- Appropriations Funding Advocacy
- Public Policy Reform
- Medicaid Policy – Federal and State
- Compliance Assistance
- Wage and Hour Issues
- Employment Services and Supports
- Residential Care
- Provider Workforce Issues
- Trouble Shooting for Member Agencies

Networking Opportunities

- Membership Meetings
- “Ask a Peer”
- Training
- Teleconferences and Webinars
- Ad Hoc Groups



Advocacy

- Professional
- Grassroots
- Local Agency Involvement
- Provider Testimony
- Parent & Family Involvement
- Social Media
- Stakeholder Collaboration
- Federal and State

Fiscal Year 18-19 Goals

- To guide the Association's programs and activities in a direction that is consistent with its mission and in accordance with the overall direction established by the Board and membership.
- To conduct a viable legislative campaign responsive to the Association's needs.
- To ensure that the Association operates in a financially solvent manner.
- To plan, direct, and manage the operations of the Association in a professional manner.
- To provide at least one successful deliverable member benefit to the following forums: Community Supports, Employment, Government Relations, ICF/IID, and RESPECT Oversight Committee (ROC).
- To develop new programs providing opportunity for growth & profitability potential.



We are Member Driven!

Fiscal Year 18-19 Accomplishments

1. Programs and Activities Per Mission

Member Representation

- Participated In More Than 220 Events: Meetings, Legislative Hearings, Conference Calls, Site Visits
- Provided Input/Testimony 48 Times on Membership Issues
- Hosted 3 Membership Meetings: Legislative Fly In, Summer Meeting, and Annual Conference - Industry Presentations
- Offered 2 Employment Outcomes Professional II Trainings
- Hosted 11 Employment Affinity Calls
- Agency for Economic Opportunity
- Agency for Health Care Administration
- Agency for Persons with Disabilities
- CareerSource
- Commission for Transportation Disadvantaged
- Department of Children & Families
- Department of Education – VR
- Department of Elder Affairs
- Department of Health
- Department of Management Services
- Disability Rights Florida
- Florida Senate/House of Representatives
- Governor’s Office



“We influence public policy that makes a meaningful difference in the lives of individuals with disabilities”

Fiscal Year 18-19 Accomplishments

1. Programs and Activities - Continued

Public Policy Representation

- Member Input: Governor's Transition Team; iBudget Hearings, ICF/IID Rules, VR Models & Others
- Stakeholder Workgroups
- Industry Papers

Information Sharing

- Issues Forum News / Grants (24)
- Capitol Breaking News (9)
- RESPECT Newsletters (16)
- Emails (329) & Industry News



Fiscal Year 18-19 Accomplishments

2. Legislative Advocacy

Advocacy Campaign Featuring

- Local Member Involvement
- Legislative Fly In
- Professional Lobbying
- Grassroots Involvement
- Stakeholder Partnerships
- Family / Self Advocacy
- Social Media
- DD Days at the Capitol

Outcomes for 2019

- Member Funding Protected
- Residential Habilitation Providers
5.75% Rate Increase
- ICF/IIDs 2% Increase
- AWD Protected
- ADT & Personal Supports Increase
- Until Last Day of Session
- Hundreds of Bills Tracked
- Testimony & Staff Education
Provided
- Reacted to Harmful Proposals



Fiscal Year 18-19 Accomplishments

3. Financial Solvency

- The Association's 2018 audit was clean & contained no material findings of concern, nor recommended changes.
- Revenues for the Association should exceed \$31 million for RESPECT & membership for this fiscal year.
- Membership revenues were at about \$600,000.
- The Association's operating budget was about \$2.4 million.
- The Association lives within its budget and is healthy. Revenues and expenses are monitored closely.
- The Finance Committee met quarterly and the Governing Board of Directors met 3 times.

Finance Committee Members

- *Phillip Hall, Treasurer - Leon Advocacy and Resource Center.*
- *Joe Aniello – United Community Options (UCO)*
- *Steven Devane – Duvall Homes*
- *Bob DiRocco – Habilitation Center*
- *Amar Patel – Brevard Achievement*
- *Zach Wray – Sunrise Communities*
- *Jon Fisher, Board Chair – Florida Mentor*

Fiscal Year 18-19 Accomplishments

4. Professional Association

Internal Operations

- 17 Professional FTE – Allocated
- Uniform Policies & Procedures; Comply With Laws and Governing Regulations
- Staff Evaluated Annually; Performance Measures Support Goals
- Up-to-date Website; Virtual Library; RESPECT Punch Out Catalogue
- ICF/IID Information Center

Industry Leadership Via Member Forums



Forum and Committee Leadership

- Community Supports: Clint Bower
- Government Relations: Steven Devane
- Employment: Karenne Levy
- ICF/IID: Zach Wray & Jim Weeks
- RESPECT Oversight: Stephen Bailey

Visit us at www.floridaarf.org

Fiscal Year 18-19 Accomplishments

5. Forum Deliverables

Community Supports

- 5.75% Res Hab Increase
- Rules - Incident Reporting, etc.
- DSP Apprenticeships - Hiring Crisis
- Trouble Shooting: Building Codes
Billing, Handbook Requirements

Government Relations

- Successful Legislative Campaign
- Program Funding protected
- Rate increases: Res Hab & ICF/IID
- Stakeholder collaboration
- Governor's Transition Team



Employment

- Best Practice Affinity Calls
- Rate Structure and Benchmarks Input
- Youth Summer Camp input
- VR New Model
- Supported VR Continuation Funding
- Trouble Shooting For Member Issues
- One-on-one Interaction with VR

ICF/IID

- Protected Rates – Increases
- Managed Info Center
- Tracked Bed Vacancies
- Medication Administration Rule
- Educated Stakeholders on ICF/IIDs
- New Level of Care
- Trouble shooting – Billing, Licensure

Fiscal Year 18-19 Accomplishments

5. Forum Deliverables

- Florida ARF serves as the Central Nonprofit Agency that manages RESPECT of Florida, under a 6% CNA fee.
- The RESPECT Oversight Committee (ROC) met quarterly to ensure adequate program oversight.
- RESPECT facilitated employment opportunities for about 1,200 individuals with severe handicaps. RESPECT sales will come in at above \$31 million for the FY.
- Average hourly wages earned were \$9.49. Most jobs performed at integrated sites.
- About 50 RESPECT nonprofit agencies are certified to produce commodities and service contract work produced by individuals with disabilities for state & local government.
- RESPECT funded two micro-enterprise grants for \$12,500 to promote self-employment of individuals with disabilities.



RESPECT Award Winners

Fiscal Year 18-19 Accomplishments

6. Growth

- Four Additional Members Signed on as RESPECT Employment Centers
- Rate Increases Realized for Two Provider Types
- Grant Funding Announcements Shared Monthly
- Florida Housing Finance Corporation Grants Opportunities Featured
- Direct Support Professional (DSP) Apprenticeship Program
- New Employment Models: Jobs for You & VR Adult Services Model
- New VR Rate Structure (Proposed)
- Best Practice Information Sharing
- Capital Campaign Sessions
- Trouble Shooting on Provider Funding and Billing Issues

